

# 2016 HOSPITALITY LAW CONFERENCE

FEBRUARY 22-24, 2016,

## Hotel Attack Analytics – Helping Hotels Mitigate Terrorism Risks

Presented by:

Jeff M. Moore, PhD  
CEO, Muir Analytics  
Purveyor, SecureHotel



# PRESENTERS



Jeff M. Moore, PhD

**CEO, Muir Analytics, purveyor, SecureHotel**

- PhD, Thai counterinsurgency (COIN), University of Exeter, UK 2011
- MA (US mil history), BA (political science,) ECU
- Planning cell, US Army, Plans and Operations Division (G-3,) Pentagon
- Professor CT/COIN, National Defense University
- Executive protection, Angelina Jolie, London 2012 Olympics, etc.
- Books, *Spies for Nimitz*, and *The Thai Way of Counterinsurgency*
- Writer, UPI, Jane's, *Proceedings*, *Small Wars Journal*, *Naval History*, *World Refining*, *Asia Inc.*
- Briefs, DIA, PENT, Thai SF & NSC, U.S. Chamber of Commerce in SG, London's IISS, the FBI, etc.
- US Army, hand picked, SME for COIN Army/Marine Corps COIN manual upgrade
- Personal experience with terrorism, Pentagon, 9-11



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## Hotel Attack Analytics – Helping Hotels Mitigate Terrorism Risks

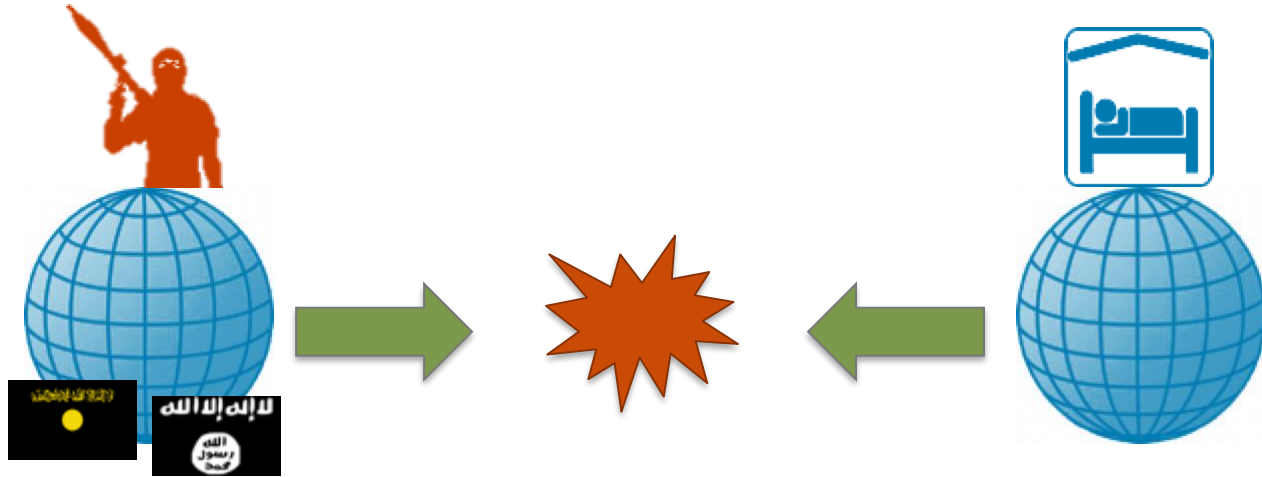
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# AGENDA





+ 43% in 2013

+ 35% in 2014

+ 81% fatalities in 2014

32,727 KIA via 13,463 attacks in 2014





# Hotels are in the line of fire

Dublin, Ireland

Ouagadougou, Burkina Faso

Hurghada, Egypt

Bamako, Mali

Paris, France, Alfortville, France

Londonderry, Northern Ireland, UK

Davao del Norte, the Philippines

San Salvador, El Salvador

Narathiwat, Thailand

Sousse, Tunisia

Baghdad, Iraq

Mahabad, Iran



Regency Hotel

Splendid Hotel

Bella Vista Hotel and Resort

Radisson Blu

Le Petit Cambodge, Appart'City hotel

Waterfoot Hotel

Holiday Oceanview Samal Resort

Sheraton

Top Asia Hotel

Hotel Riu Imperial Marhaba

Cristal Grand Ishtar, Warwick Babylon

Tara Hotel





Oliver Hotel  
 Dec '13  
 Danok, Thailand  
 \$2 m



Marriott  
 Sep '08  
 Islamabad, Pakistan  
 \$20 m  
 \$33.6 m  
 DiFederico suit



Taj Mahal  
 Nov '08  
 Mumbai, India  
 \$28.4 m  
 \$29.2 m  
 Will Pike suit



Thomas Cook  
 Jun '15  
 \$30 m in losses  
 Tour operator, not  
 even prop owner  
 Suit underway

**“Liability insurance premiums are the fastest growing expense for hotel owners.”**  
*PKF Hospitality Research*









Use **threat intelligence** to help reduce these risks





# ... “5 Ws” ...

violence ✓

lawsuits ✓

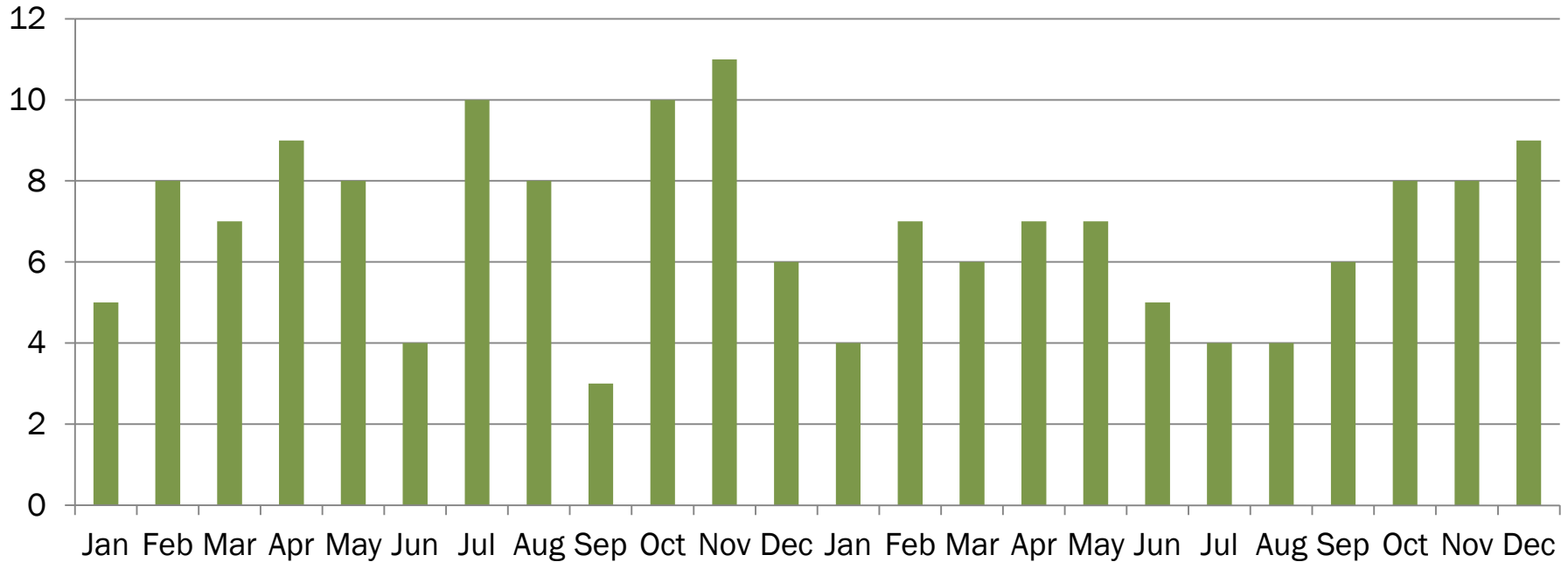
calibrate insurance ✓

protect business development ✓



# Big picture threat intelligence

Attacks per month  
(undisclosed time period)



sample data only – do not use





# Big picture threat intelligence

Attacks per region  
(undisclosed time period)



sample data only – do not use





# Big/intermediate picture threat intelligence

Attacks per country  
(undisclosed time period)



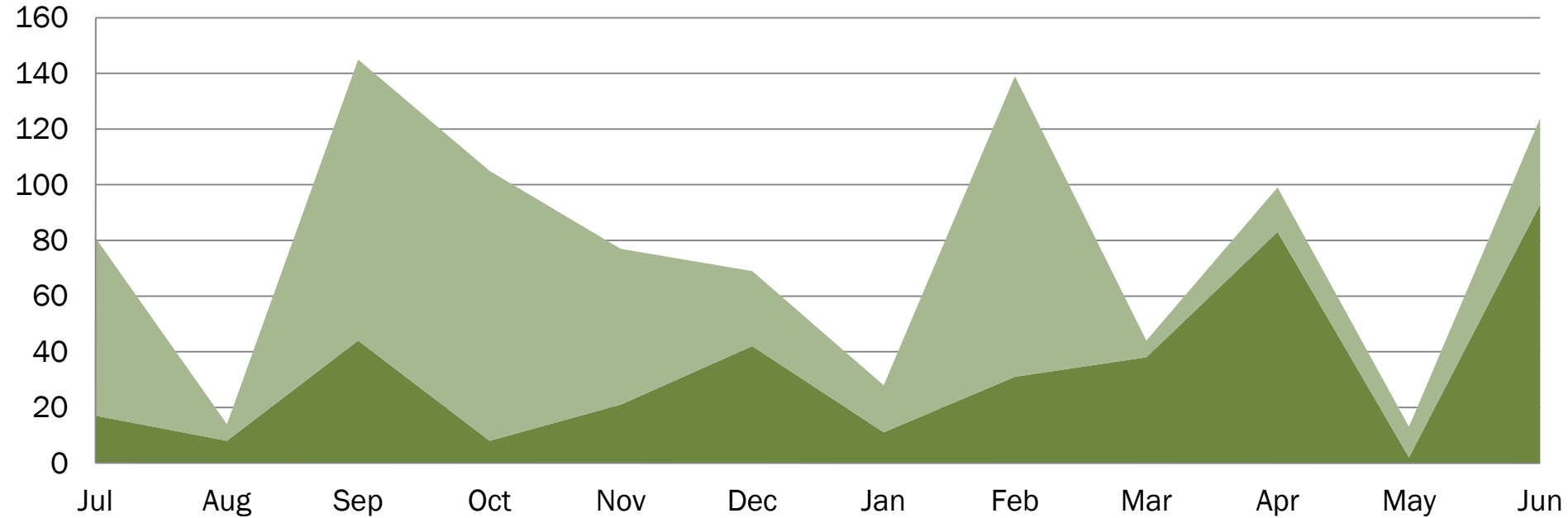
sample data only – do not use





# Big picture threat intelligence

## Hotel attack casualties (undisclosed time period)



sample data only – do not use



# Tactical picture threat intelligence

Hotel attack tactics  
(undisclosed time period)



5 most used attack tactics

1. Planted bombs
2. XYZ
3. XYZ
4. XYZ
5. Raids w/explosives



Median used 5 attack tactics

1. XYZ
2. Bus bombs
3. Kidnapping raids
4. XYZ
5. Placed bombs



Least used 5 attack tactics

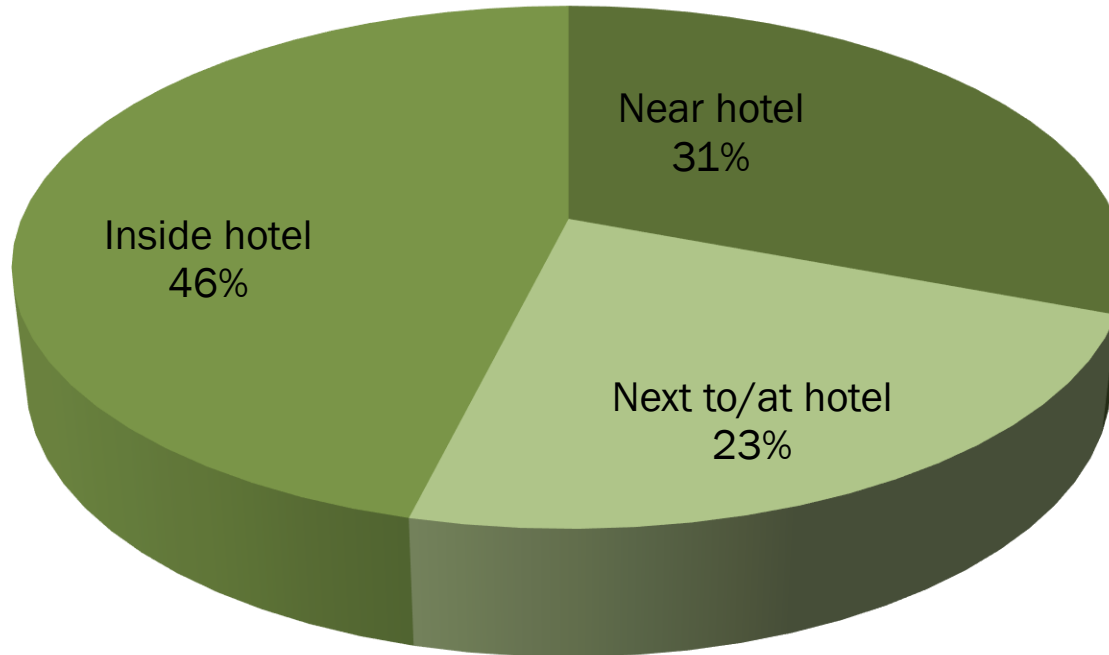
1. Shootings @ hotel
2. Bombs thrown from cars
3. XYZ
4. Missiles
5. XYZ

sample data only – do not use



# Tactical picture threat intelligence

Placement of explosives/bombs  
(undisclosed time period)



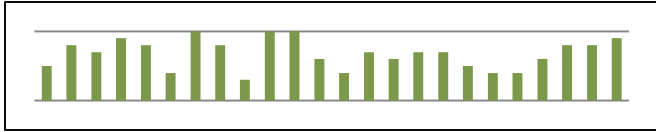
sample data only – do not use



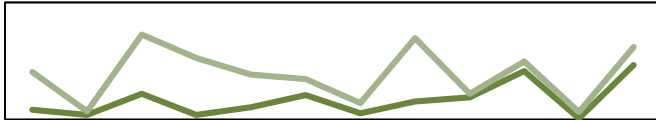




...and scores of other analytics via 20+ variables...



...Hotel attack trends by country, city...



...Direct vs. indirect hotel attack trends...



Leading/Top  
Strike Times

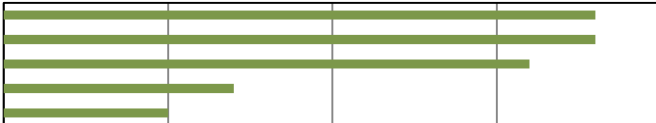


2d Top  
Strike Times



3d Top  
Strike Times

...Top attack time trends vs. lowest attack time trends...



...What group attacked, and why...?

...all based on case studies, 400+ attacks...



# Questions?

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