



**2014 Global Congress on  
Travel Risk Management**

# Training, Monitoring & Communication

Best Practices for Travel Risk Management

Bruce McIndoe, CEO, iJET International

## **Bruce McIndoe** **President – iJET International**



Bruce is a recognized leader in the travel, intelligence, and risk management industries. As President and cofounder of iJET, Mr. McIndoe is a key contributor to the company's strategic growth.

His technical achievements and visionary approach drove Business Travel News in naming him one of the “Top 25 Most Influential People in the Travel Industry”

Mr. McIndoe teaches travel risk management for the GBTA Academy's Manager-Level Education Program and currently serves as Vice Chair of the GBTA Risk Committee. He speaks at numerous industry events and often appears on television, radio, and in print as an authority on global travel and security issues.



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# Where Do Programs Fail?

All energy & focus on planning

Project mentality - deliverable oriented

Management “checks off” and moves on

**Failure to execute**



# Key Elements of Execution



# Most Start with Response

“No brainer” for management  
Need to be ready if something happens  
Most outsource to 3rd party (or parties)  
Typically leaves gaps  
Frustrates employees in time of need  
Totally reactive



**Incident  
Response**

# ... And Insurance – Economic Protection

## Medical Insurance

Many policies such as Blue Cross cover employees on international travel

## Travel Accident Insurance

Normally include 24x7 emergency assistance

Look for excluded countries

## Specialty Insurance - K&R

Confidentiality



# Response Only Creates Issues

Proliferation of providers

Multiple numbers to call

Support gaps - “not sure what to do”

Emergency response - not risk management

No global view of issues

No control over protocols - no lessons learned

Protects company but not employee





# 24X7 “Hotline” Comms Center

Single number to call

Tailored to the organization

Supports both employees and crisis management program

Quickly activate teams

Provide factual information



**Must be 24x7!**

# Benefits of an Integrated Program

**Consistent “brand” to employees**

**Company owned number - never changes**

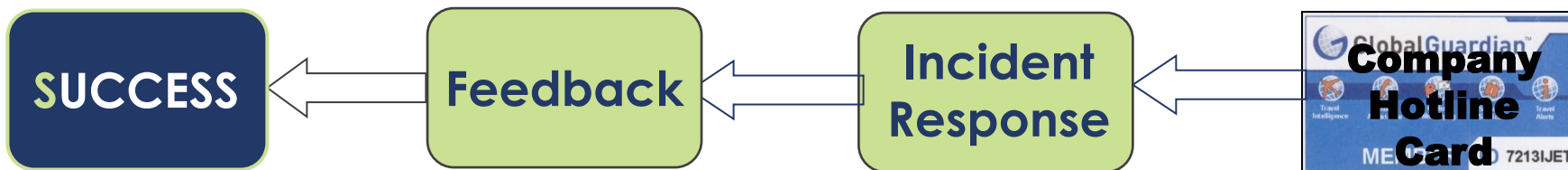
**Ability to change or add response providers**

**Control response protocols**

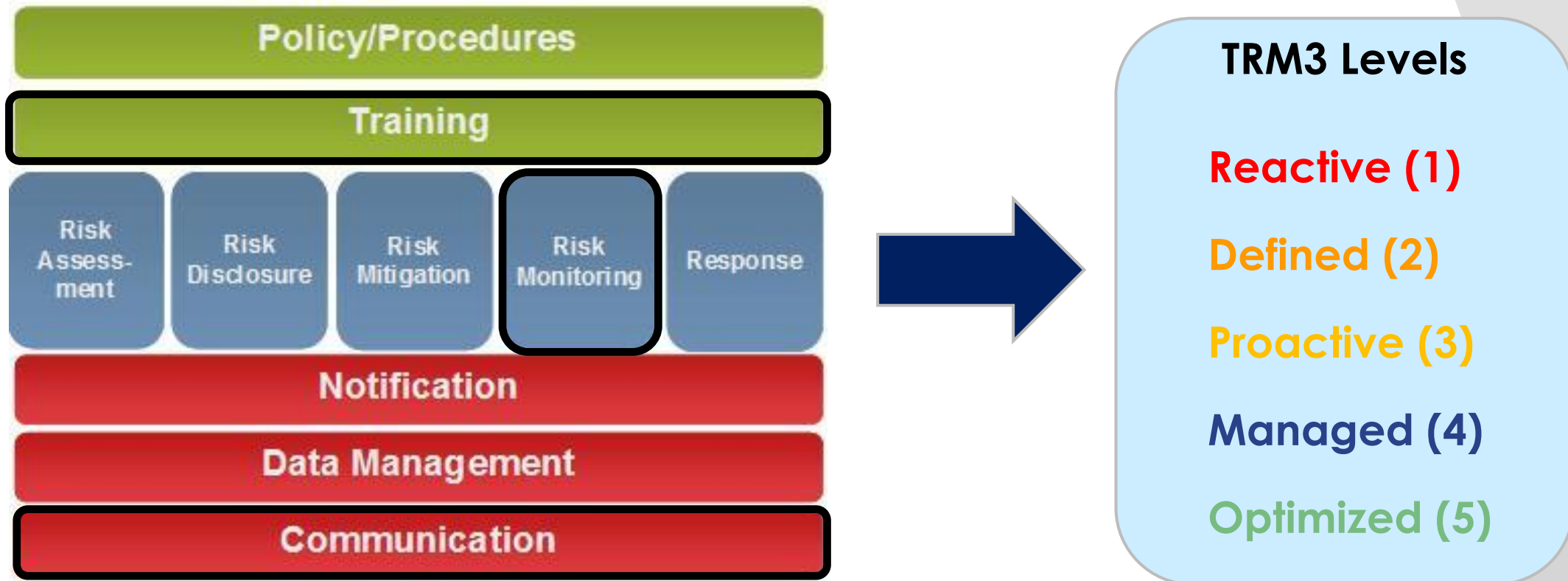
Implement lessons learned

Customize to the organization

Quickly adapt to changing situation



# TRM Maturity Model (TRM3)



Source: [http://www.ijet.com/images/GBTA/WP\\_TRM3\\_May2012.pdf](http://www.ijet.com/images/GBTA/WP_TRM3_May2012.pdf)

# Program Communication

New Hire Orientation - Benefits

Ticket “stuffer” - paper & electronic

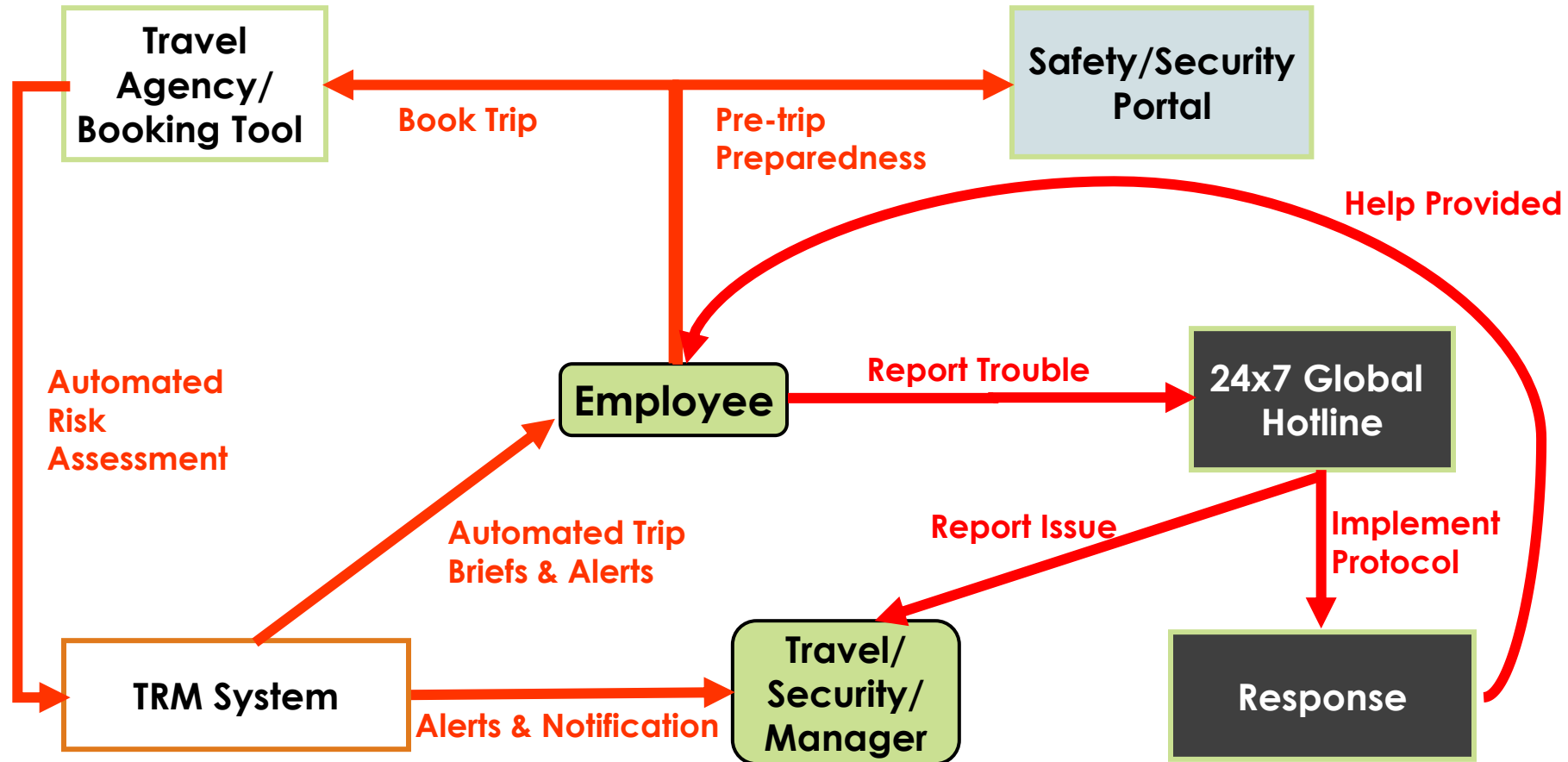
Post 24x7 contact info on intranet

Emergency Wallet Card

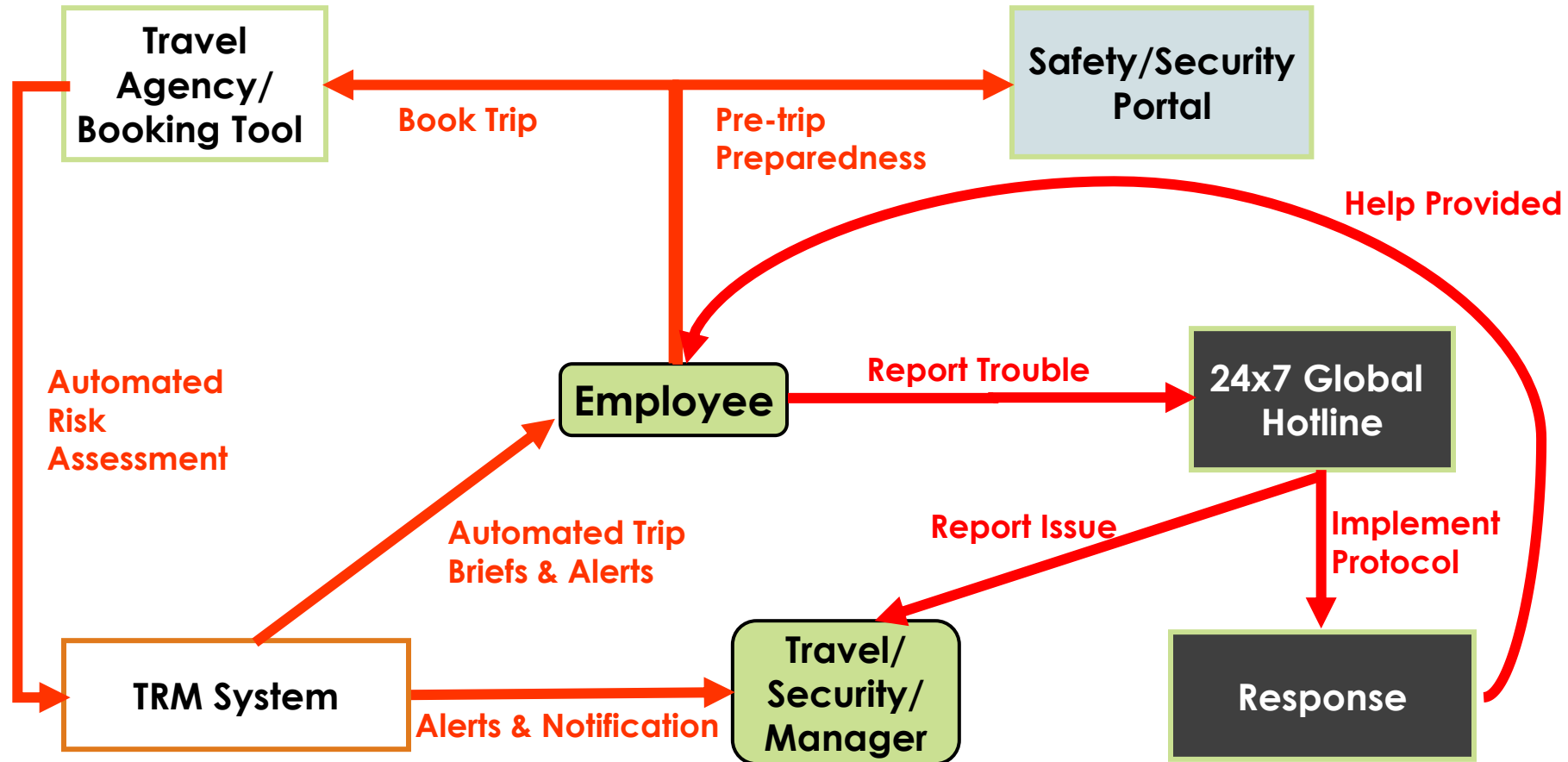
Periodic articles in organization’s newsletter

**Needs to be on-going**

# Contextual Communications



# Contextual Communications



# Manual or Automated Process?

**This can be done manually**

**List of high risk or excluded locations**

**Awareness of current threats**

**Push information to traveler via e-mail**

**Notify risk/security department**

**Notify employee & organization if issues arise**



# Social Media Risks



**Do not disclose travel plans social media sites.**

**Do not post while on travel – discloses where you are, and are not!**

**Caution on using Twitter or other IM software in high risk countries**

**Be cautious of who you friend – especially on travel**

**Consider having two personalities – “Open You” and “Closed You”**



# Communications – Critical Link

## Higher Risk Destinations

Primary & backup communications plan

International GSM cell phone (city)

Satellite phone (rural)

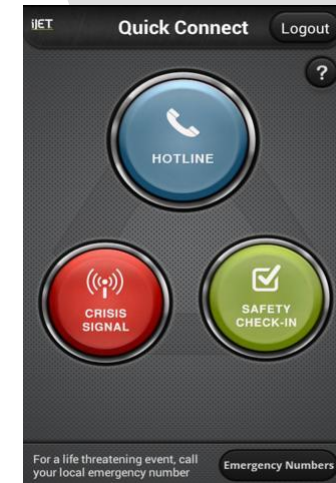
International calling card

## Provide Key Contact Information

24x7 Hotline & Local office

Embassy (and alternate)

Police or Contract Security (as appropriate)



# Proactive Protection – Avoid Problems

## Training

Pre-departure information

International travel briefing

High-threat environment training

Training

## 24x7 Monitoring

Identify higher risk travel

Communicate known threats & what to do

24X7  
Monitoring

# Pre-departure Online Training

## Online Training Modules

General Travel Safety & Security

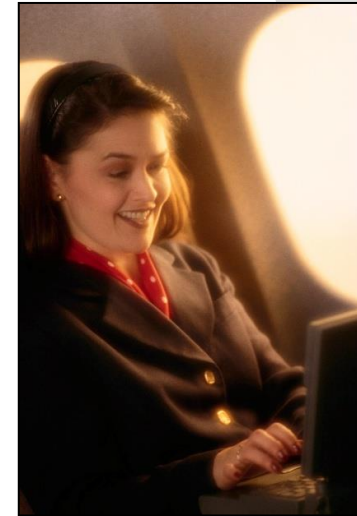
International Travel Brief

High-Risk Travel Brief

Location-specific Briefing

**May be required before issuing ticket**

**Some have annual “refresher” requirement**



**Does not need to be high cost!**

# Lots of Training Resources

## Commercial Products – Instructor Led and On-Line

iJET University, Center for Personnel Protection, AKE, etc.  
Just Google “*Travel Safety Training*”



## “Free” Videos – YouTube and others

Example (1:30): <http://youtu.be/T0R8-BcR424>

## Make Your Own

Lots of simple video editing tools



# Return Verification & Survey

**Require employee to acknowledge return**

Automatically send survey

Any issues encountered

Customer satisfaction monitoring

Hotel feedback

**Keep it simple - 5 to 7 questions**

DEPARTMENT OF TRANSPORTATION  
**How are we doing?**  
You are selected to participate in a survey. The Oregon Department of Transportation is conducting a customer survey to see how we are doing. You were selected from the list of truck drivers who were subject to a recent inspection. Your opinion is very important to us. Please take a few minutes to complete this survey. You will remain anonymous. Thank you for your participation in our Motor Carrier Safety Program. You will receive a copy of the results.  
Gregg

Customer Survey –  
Motor Carrier Safety Program

Please check the

and the process. . .	Not Applicable	Strongly Agree
Transportation Division inspectors are courteous.		
Transportation Division inspectors are knowledgeable about regulations, CDOT inspectors		

# **Take Away Thoughts...**

**Training provides highest ROI to reduce incidents**

**On-going, contextual communications is key**

**Effective monitoring ensures actions are taken quickly**



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# Questions?

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